



NASPO ValuePoint Master Agreement

A Standard of Excellence

NASPO ValuePoint is the cooperative contracting arm of the National Association of State Procurement Officials. NASPO ValuePoint provides the highest standard of excellence in public cooperative contracting.

By utilizing the knowledge, experience and leadership of all states and the purchasing power of their public entities, NASPO ValuePoint delivers dependable, competitively sourced contracts that provide public entities with exceptional prices.

Agreements are competitively solicited using a Lead State™ model. This model is supported by a Sourcing Team™ which is comprised of subject matter experts (SMEs) and multiple state procurement representatives in order to leverage the buying power and expertise of states and other participants, such as counties, cities, colleges, universities and special districts. Some quasi-government, nonprofits and other organization are also included.

Benefits set ValuePoint Apart

Entities that utilize NASPO are able to:

- Leverage cooperative buying power
- Benefit from terms developed by procurement experts
- Utilize a lower risk model
- Select proven solutions that ensure success

NASPO ValuePoint and all of its participating contractor partners focus on quality, reliability, price, service and warranties while delivering favorable terms and conditions that work to protect states' interests.

*National Association of State
Procurement Officials*

VIP Solutions Available via NASPO

Current offerings:

- Meridian LMS - learning management system
- MicroPact entellitrak - low-code development platform

Submitted offerings:

- dominKnow | ONE - eLearning authoring system
- OpenSesame - eLearning course catalog
- Pulselight - healthcare analytics and reporting
- SimpliGov - workflow and form automation with digital signatures

Agreement Awardee: VIP

Vendor #:VC226516

Commodity Code: 920-05

Contract Portfolio Name: Cloud Solutions

Contract period: March 11, 2019-September 15, 2026



NASPO portfolios include contracts from multiple approved vendors. This provides organizations with the opportunity to find and work with the contractor that is best suited to meet the needs for their particular state/organization.

Entities wishing to participate and utilize NASPO ValuePoint Master Agreements will need to sign a participating addendum (PA) with the Lead State for any particular portfolio category. The Lead State for all cloud-based Software as a Service (SaaS) offerings is the State of Utah.

Visionary Integration Professionals (VIP)

A strategic approach to drive results

We offer a diverse solution portfolio that allows organizations to better align strategy with execution. The most effective path to achieving success requires dedicated teams, proven methods, and adaptability to tailor our solution offerings to meet the unique needs of our clients. Our management consulting and technology solution capabilities provide the visibility, proven execution, and agility to accelerate strategic change. VIP has partnered with 1,200+ clients to deliver **results that matter.**